

Job Role: Jr. Key Account Executive

Organization: Backspace International Ltd.
Job Location: Jatrabari and Nikunja -1, Dhaka.
Employment Status: Full time
Workdays: Saturday to Thursday
Probation Duration: 3 - 6 Months
Working Time: 9:00 AM to 6:00 PM
Vacancy: 2

Organizational Overview:

Backspace is a content production & digital media agency that has deep roots and experience in video and blog content production for different platforms.

What You'll Do:

- Developing a solid and trusting relationship between major key clients and the company
- Acquire a thorough understanding of key customer needs and requirements
- Negotiating contracts with the client and establishing a timeline for performance
- Meeting all client needs and deliverables according to proposed timelines
- Generate and bring in new clients

What You'll Need:

- Bachelor degree in marketing or related discipline
- Minimum 1-2 years of experience in a related field
- Able to multitask, prioritize, and manage time efficiently
- Excellent communication skills
- Goal-oriented, organized team player
- Self-motivated and self-directed
- Excellent interpersonal relationship skills
- Strong negotiation skills, with the ability to follow through on client contracts

Remuneration Package: Negotiable

Why You'll Love Working Here:

- Our culture is the most important thing we offer: a place to do your best work and a chance for your voice to be heard in a democratic environment as we shape a high-growth space.
- Two annual festival bonuses
- Annual Salary Evaluation
- Paid Holidays
- Snacks and Beverage
- Lunch Facilities: Partially Subsidized
- Indoor Games
- Picnic & Refreshing Tours
- Enablement program and soft skill training to support internal career growth and development
- Monthly and quarterly team-building events
- Reward and recognition programs
- Volunteering and opportunities to give back
- Chance to work with our incredible global team all over the world

Application Instruction:

Interested candidates who are confident and have the necessary experience should send their updated CV and recent photographs to the email address listed below. Please include the job title in the subject line.

Email: career@werbackspace.com